

## **RAJASTHAN ASSET MANAGEMENT COMPANY PVT LTD/RAJASTHAN VENTURE CAPITAL FUND**

### **ELIGIBILITY CRITERIA AND VACANCY OF CEO**

Rajasthan Asset Management Company Pvt Ltd (RAMC), Manager of Rajasthan Venture Capital Fund-A SEBI Registered Venture Capital Fund/AIF is an asset management professionally managed and privately held company, presently managing three venture capital funds aggregating ₹300 crore supported by Top Tier Financial Institutions including Rajasthan State Industrial Development and Investment Corporation (RIICO) and Small Industries Development Bank of India (SIDBI) as lead investors. A third fund, RVCF India Growth Fund with a target corpus of ₹300 crore is in an advanced stage of achieving final closure. RAMC incorporated in Jan 2002.

RAMC is looking for an accomplished leader for the role of its Chief Executive Officer (CEO). This Role will be responsible for providing strategic direction in the areas of business, process and people, to the organization. It is accountable for fund raising, delivering sustainable business outcomes, energizing the team, and influencing a complex web of external stakeholders, to achieve the intended impact in VC/PE Space. The Role reports to the Board.

Passionate professionals, who can lend credibility to this role by their track record, replicate their success in this space and take the organization to the next level of growth, are invited to apply for this position, on meeting the eligibility conditions:

#### **Educational Requirements:**

The applicant must be a holder of Bachelors/Masters degree in Management or Commerce or Engineering from a reputed Institute/Chartered Accountant. Preference will be given to an MBA (preferably in Finance/ Banking) from reputed institute.

#### **Minimum Work Experience**

At least 20 years of work experience with a minimum of 10 years of relevant experience in one or more areas viz venture capital/ private equity, Investment banking, early stage financing etc. Further, candidates from reputed Financial Institutions with above educational qualifications and having exposure to equity financing may also apply to join on Deputation.

#### **Additional Operational Requirements:**

- (1) The Candidate who have witnessed a complete fund cycle i.e from Setting up of funds to Liquidation of fund shall be preferred.
- (2) Experience of Fund Raising for a VC or PE Fund.
- (3) The Candidate must have witnessed a complete deal cycle from investment to exits. A track record of successful profitable exits is preferable.
- (4) Knowledge of multiple industry sectors with proven capability to add value to investment, take investee companies on a high growth path and do successful exits.

(5) Understanding of the valuation methodologies (as per International norms).

**Upper Age limit: 50 Years as on 31<sup>st</sup> March 2017**

**Key Appointment Terms**

The appointment shall be initially for a period of three years, further extendable for 2 years based on the performance. The remuneration is negotiable depending on the suitability of the candidate. Variable component based on the fund raising for RVCF Trust III and on the performance of the fund(s). No residential accommodation will be provided by RAMC/RVCF.

The position is based in Jaipur and will involve extensive travelling.

Accomplished professionals who meet the eligibility criteria are invited to send their detailed CVs with a recent photograph to Mr. Ravi Vaish, Sr. Executive Assistant, to [ravi.v@rvcf.org](mailto:ravi.v@rvcf.org) latest by 10<sup>th</sup> May 2017.

**(Chairperson)**  
**Rajasthan Asset Management Co Pvt Ltd**