

Rajasthan Asset Management Company Private Limited/Rajasthan Venture Capital Fund

Seeks to appoint

Placement Agent /Fund Arranger (For Domestic and Overseas Investors)

Rajasthan Asset Management Company Private Limited (RAMC) invites proposals from firms willing to act as Placement Agent for its venture capital fund namely, RVCF India Growth Fund (RVCF III).

Scope of work

- To help raise funds from Institutional Investors including Banks, Insurance companies, Pension Funds, Private investors, Development Financial Institutions, Endowment funds, Family Offices etc. both in domestic and overseas market.
- To assist in preparing RAMC's pitch for the above.
- To arrange one to one meetings for RAMC with potential investors as apart of follow-ups.
- To help / assist RAMC in formulating responses to potential investors' comments, due diligence requests from potential investors, completing the KYC process of potential investors ,if any.

The Fund

- The Fund has been set up as SEBI registered AIF Category I, located in Jaipur, Rajasthan.
- Target fund size is Rs 500 Cr. (Rs 300 Cr and additionally Rs 200 Cr under Green shoe option). The fund has already achieved its first closure in Aug 2016.
- Fund focuses on seed to early stage investments in IT/ITES, Healthcare, Education, Food Processing sectors etc on a Pan India basis.

Eligibility

The agent to be selected should –

- be a body corporate/firms and
- body corporate or firm (including their employees) having prior experience in fund raising for Venture Capital fund/Private Equity with atleast 1 successful transaction in past.
- For those who aim to assist in fund raising from overseas investors, they need to be qualified as per respective country's applicable laws to offer and execute this assignment.

Proposal

The placement agent will be required to submit a formal proposal in form of a short write up or presentation (not exceeding 10 pages/slides) through email addressed to **Mr. Ravi Mathur, VP, Rajasthan Venture Capital Fund** at ravi@rvcf.org within **15 days from the date of publication of the advertisement i.e. 24th July, 2017.**

The proposal must contain following details, amongst others:

Assignments Completed/Under Progress

S No.	Name of the General Partner	Name of the Limited Partner	Amount raised (Rs. Cr)	Year of Raising	Remarks (if any)

All the eligible proposals received will be required to make a presentation to RVCF on their experience and strength. Those selected, will be intimated through email by RVCF.

Subsequently, selected firms will be required to submit their financial quotes separately in a sealed envelope addressed to Mr. Ravi Mathur, VP, Rajasthan Venture Capital Fund, details of the same shall be communicated later.

Fees Quote & Other Terms (Not be quoted now)

- Assignments would be success fees based. The price quote to be given shall be in the form of Success Fees as% of fund arranged; payable in two tranches of 50% each i.e. (i) On signing of Contribution Agreement and (ii) balance on receipt of first drawdown. All Out of Pocket expenses shall be borne by the Fund arranger, except for agreed overseas travel if any.

Note

- No upfront fee etc. would be payable to the Fund Arranger.
- Term of the each assignment/mandate shall be limited to a period of 12 weeks from the date of mandate, which may be extended on the basis of the progress, if any.
- Each firm selected may be given up to 3 exclusive mandates at a time for the above period of 12 weeks. For approaching overseas investors, more number of exclusive mandate may be considered.
- All payments made by RAMC would be subject to Indian laws, rules and regulations including but not limited to income tax, service tax etc. Wherever required under Indian laws, suitable deductions / withholding taxes, if any, would be applied on all payments to the firm.
- Those who are short-listed based on their credentials, would be intimated by e-mail. Thereafter, the pricing quote should be sent to RVCF within the stipulated time.

For more details about the fund you may visit our website www.rvcf.org.

Incomplete proposals or those not conforming to the requirements are liable to be rejected. RAMC reserves the right to reject any or all the offers at any stage without assigning any reason thereof.

Chief Executive Officer